



OTTOBAUTHENTIC

Let's Talk... we're looking for:

## ACCOUNT MANAGER

### Mining Industry

### Rustenburg, North West

**Salary: Will be discussed @ interview**

#### Job Summary:

- ① Responsible for managing and expanding relationships with key accounts within the mining sector by delivering high quality customer service, installation and repair of safety equipment. Manage staff efficiently and grow the business by cross selling to existing customers and generating new business.

#### Qualifications and Accreditations

- ① Matric, Diploma, Trade/red seal or Degree.

#### Responsibilities:

- ① Account Management:
- ① Sales Strategy and execution:
- ① Customer Relations and Service
- ① Technical Support and consultation
- ① Negotiation and contract management
- ① Sales reporting and analysis
- ① Collaboration and coordination
- ① Resource Planning
- ① Staff Management/Team Leadership

#### Experience & Skills

- ① Minimum of 5+ years' experience in mining operations, with at least 2-5 years in a managerial role
- ① Experience in the electronics industry/mining industry and/or with materials used in electronics manufacturing
- ① Own Transport and valid driver's license

**Kindly note:** If you have not heard from us within 7 working days, your application was unsuccessful.

**Full job spec available on request**

**How to Apply:** Please submit your resume to: [elsa@ottobauthentic.co.za](mailto:elsa@ottobauthentic.co.za) and use the job title as the subject.