



OTTOBAUTHENTIC

Let's Talk... we're looking for:

**AREA COACH (QSR)
Nationally
Salary: up to R35k pm CTC**

Responsible for the operations of multiple restaurants within a designated area with the primary responsibility and accountability to achieve Employee P & L, Customer, Profits and Sales targets and operational efficiencies and excellence within Standard Operating Procedures (SOP) and set policies and procedures.

DUTIES:

- ⑧ Ensure that all reporting and control procedures in the areas of operational compliance management control, production, hygiene, safety, maintenance and general administration are in place and are completed in accordance with Company's policy and procedures.
- ⑧ Maximise sales and profit through operational excellence, effective implementation of marketing promotions and identifying and recommending sales growth opportunities, coordinate price changes, alert Market Manager/Principal Operator/Franchisee to competitive activities within area and recommend action.
- ⑧ Maintain and develop restaurants within the Area of jurisdiction to the highest standards of product quality and Standards. Recommend and implement action plans to ensure continued progress in all elements and operation excellence.
- ⑧ Evaluate performance of Restaurant Management in area against established targets, implement plan to improve performance and ensure achievement of monthly objectives for restaurants.
- ⑧ Oversee prompt and appropriate resolution of all complaints (health inspectors, customers and employees, etc.) within the area.
- ⑧ Inform Market Manager/Principal Operator/Franchisee of serious matters and other issues that may result in legal action.
- ⑧ Oversee management training and designated certification, including Developing Champions and Team Member Training.
- ⑧ Ensure internal security is kept at a maximum level according to company policy and procedures.
- ⑧ Ensure that management and staff are aware of company policies and procedures and implement company programmes initiated by various departments.
- ⑧ Drives sales through the implementation of programs.
- ⑧ Ensure that staffing levels are determined as per business levels and requirements
- ⑧ Formulate and implement an Area Bench Plan.

Education & Experience:

- ⑧ High School Education
- ⑧ Degree level qualification
- ⑧ 5 - 6 years overall experience
- ⑧ Experience in operations management

SKILLS/PHYSICAL COMPETENCIES

- ⑧ Computer Literate
- ⑧ Driver's License (Code 8) –for more than 2 years

Kindly note: If you have not heard from us within 7 working days, your application was unsuccessful.

How to Apply: Please submit your resume to: info@ottobauthentic.co.za and use the job title as the subject title.